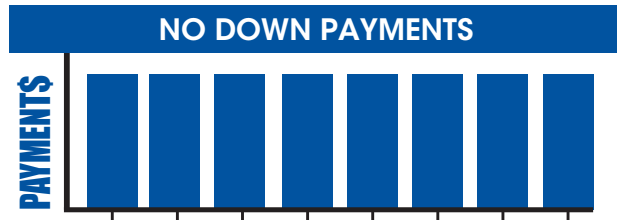


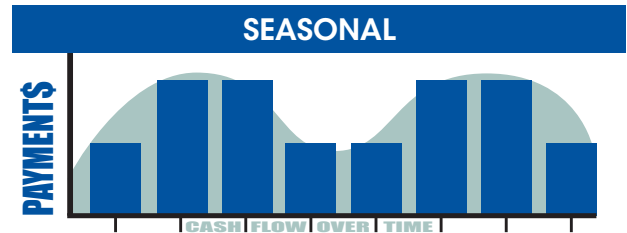
# CUSTOM PAYMENT SOLUTIONS

Meeting unique cash flow and business needs  
with innovative payment structures



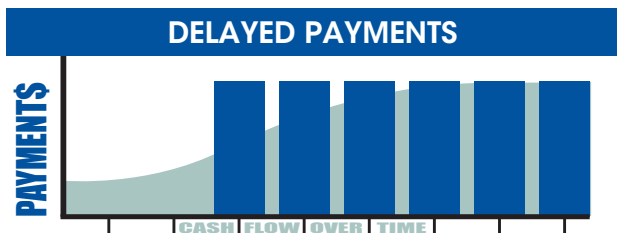
Keep your down payment and make constant payments for the life of your agreement.

**Benefit:** A lower initial expense means your cash can be used for other business needs.



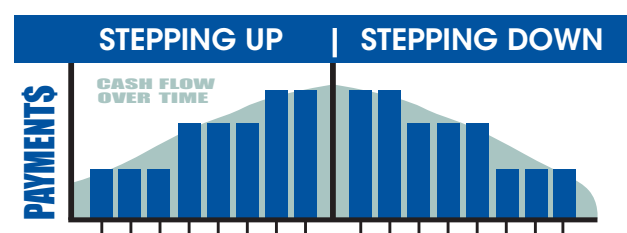
Payments reflect seasonal variation in sales and revenue

**Benefit:** Payments match cash flow: Lower during off-season, normal during peak season.



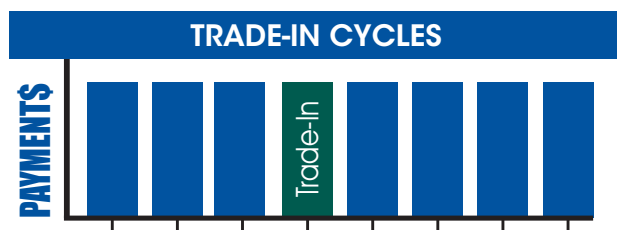
Payments start after defined period of "no payments"

**Benefit:** Allows time to get equipment delivered, installed and producing - before payments begin.



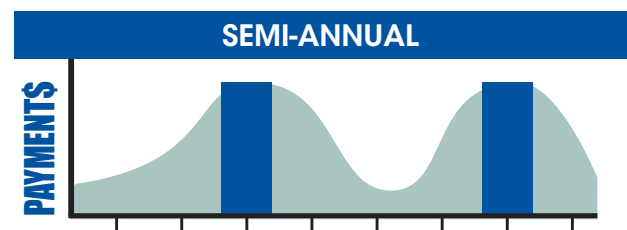
Reduced payments at beginning or end of term, reflecting equipment costs, productivity

**Benefit:** Payments adjusted to cash flow, training, repair costs, rise/fall in customer orders.



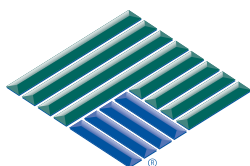
Financing term matches equipment trade-in and replacement cycle

**Benefit:** Trading up to new equipment boosts efficiency and competitiveness, while lowering maintenance costs. Consistent financing costs can be built in to pricing.



Payments at fixed period - typically every six months or quarterly

**Benefit:** Make payments when income is received. Maintain cash flow and strong cash position.



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